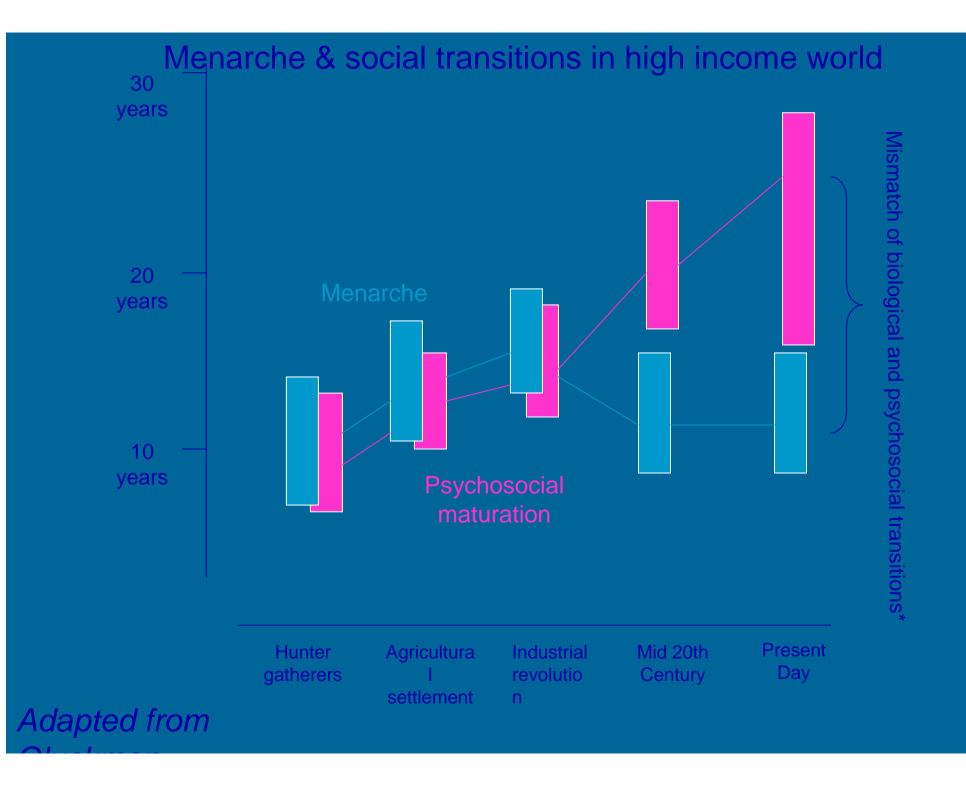
The Foundation Years

Professor George Patton Middle Years of Childhood Seminar, Perth June 2011

Scope of Talk

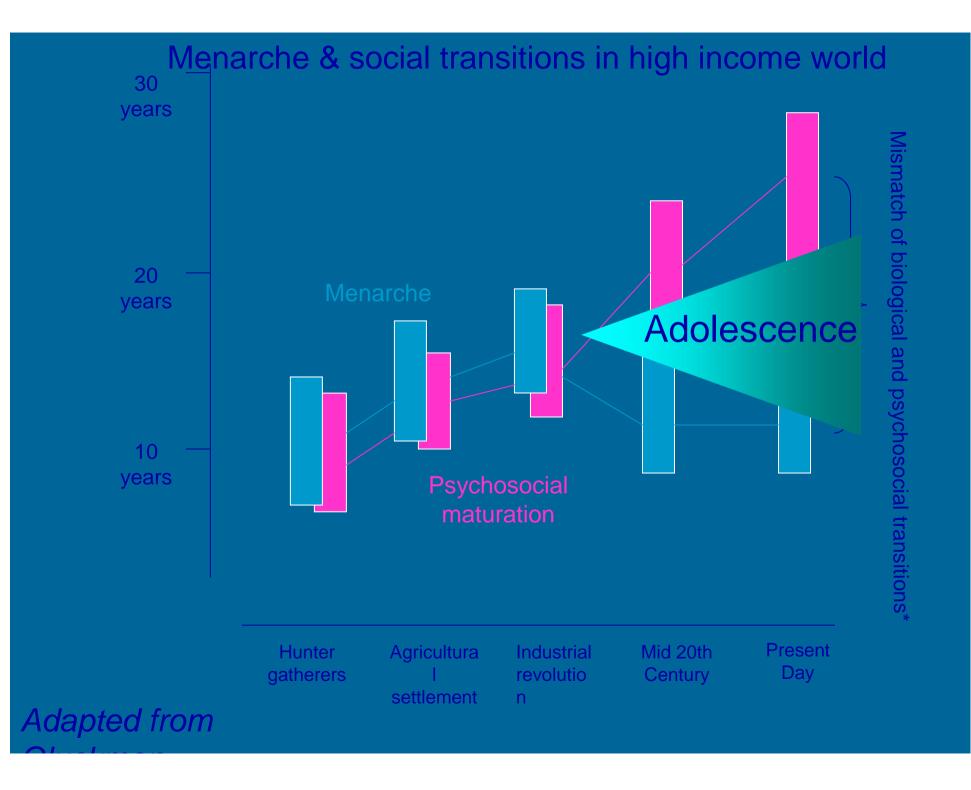
 Shifting Shape of Development
Puberty Matters
The Middle Years Focus





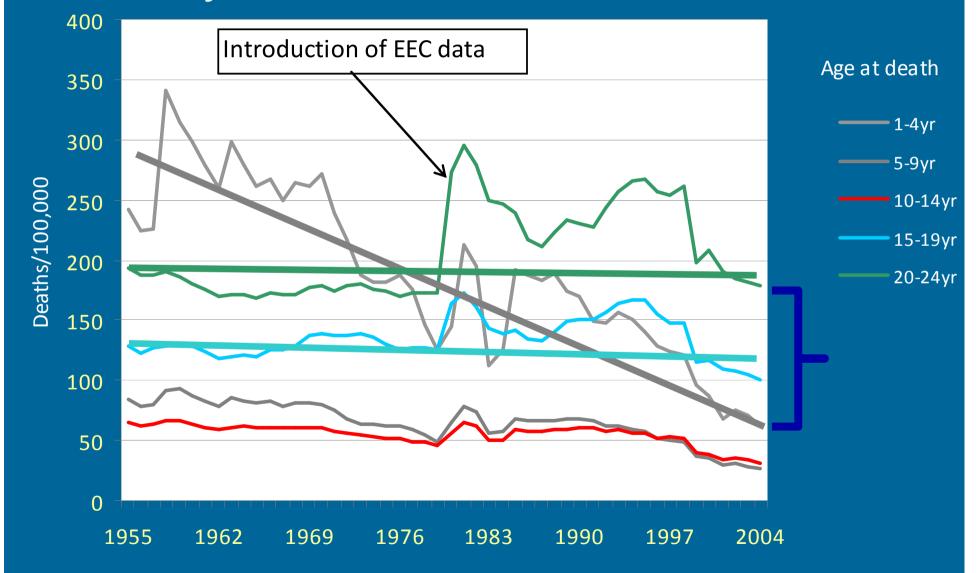






Other changes.....

Adolescent vs Childhood Mortality: 50-year trends in 50 countries



BACARDI

Кампания по запуску Bacardi Breezer на российском рынке Москва - Санкт-Петербург Август - декабрь 2004 г.



Бриф:

Вывести на рынок слабоалкогольных коктейлей новый premium бренд Bacardi Breezer. Запустить продукт и построить имидж исключительно через места продаж, без АТL - поддержки.

Бюджет на мероприятия по запуску: \$230 000

Решение

BTL - кампания с использованием инновационных маркетинговых приемов : - Построение имиджа - через партизанский маркетинг в клубах и супермаркетах. Дегустация и стимуляция покупки - через experiential sampling и GWP в боулингах и кафе.

Результаты:

Общий охват: 43 000 представителей ЦА активных посетителей premium - сегмента каналов on - и off - trade . Роздано: 23 000 бутылок Bacardi Breezer Общий объем продаж за период кампании составил: 150% от плана

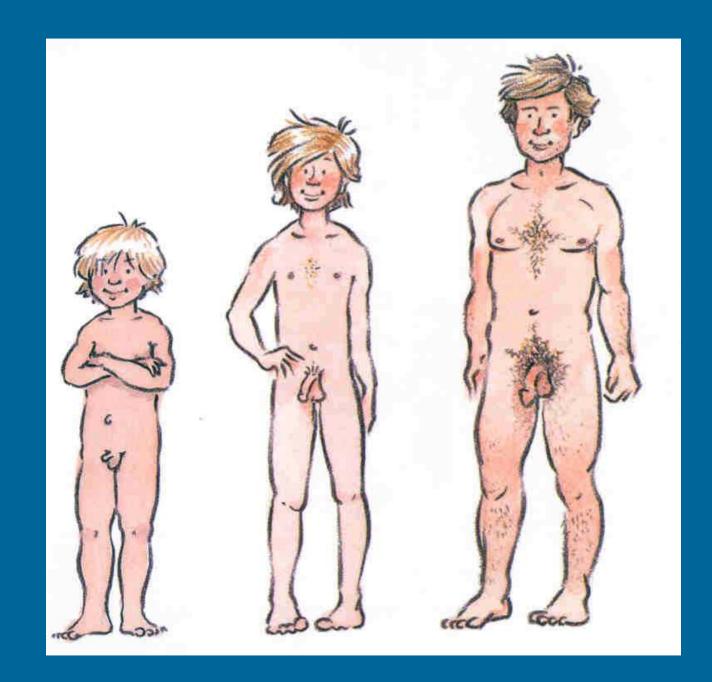
momentum -

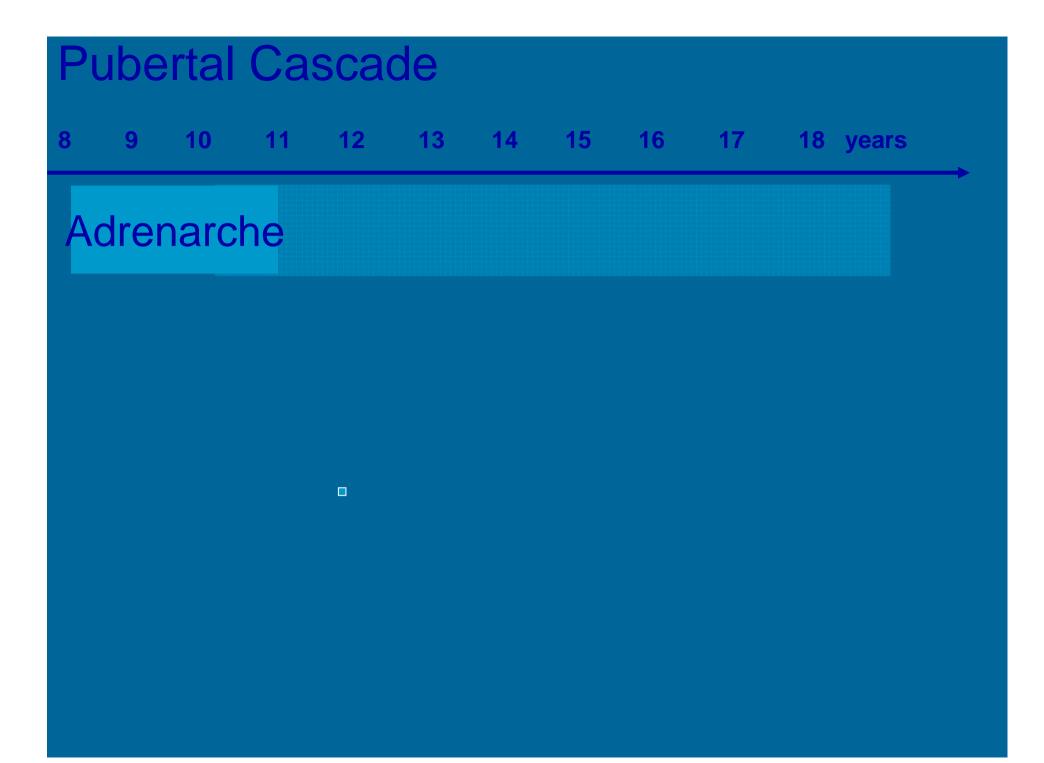
BACARDI spirit in every one

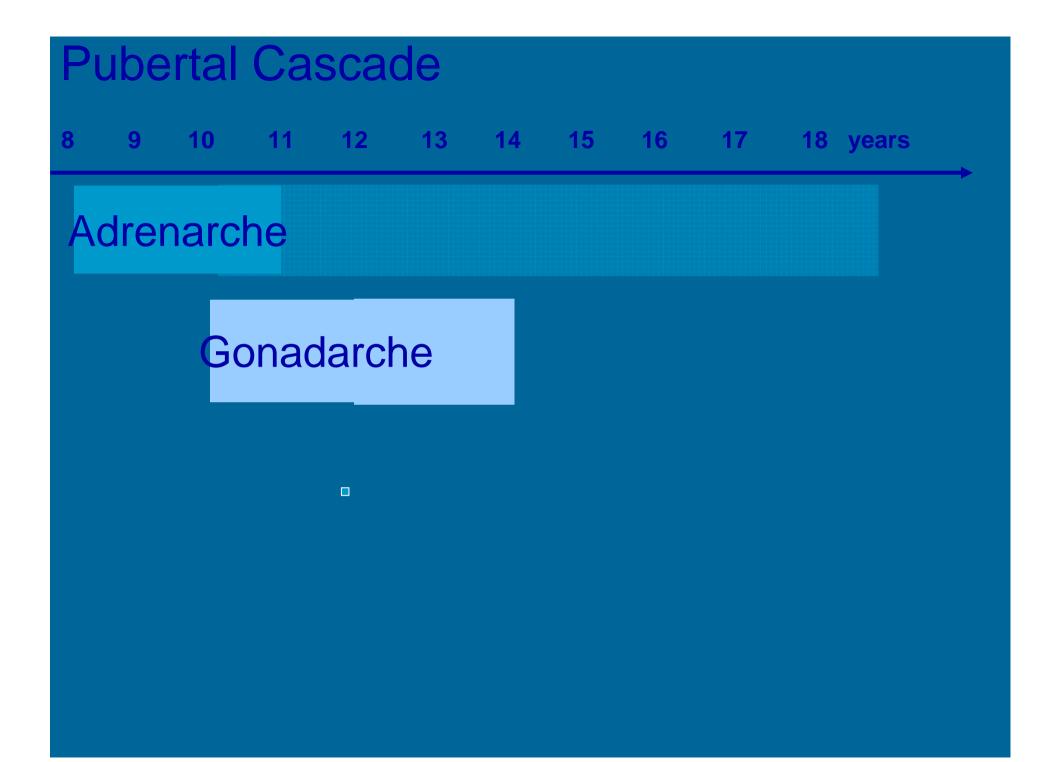
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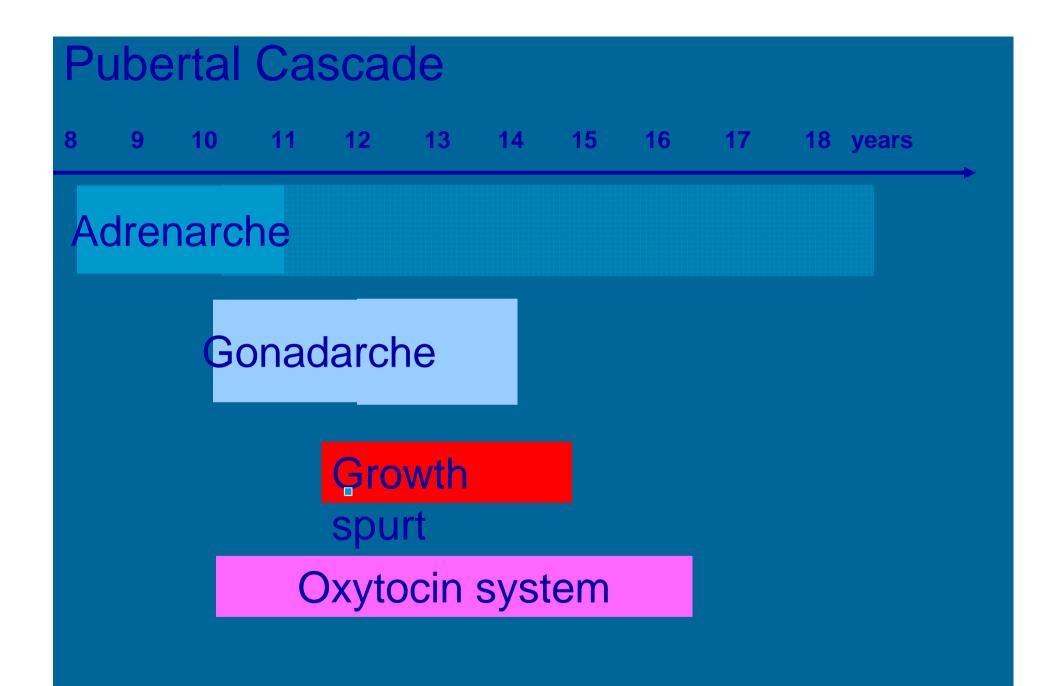
Scope of Talk

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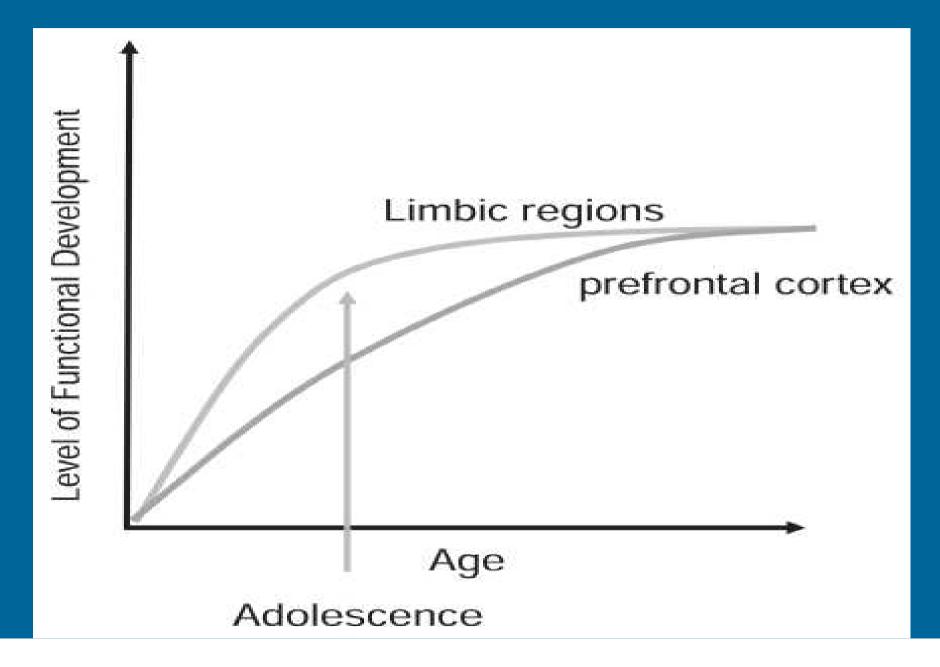






But that's not all....

Developmental imbalance in brain systems



Puberty and adolescent brain

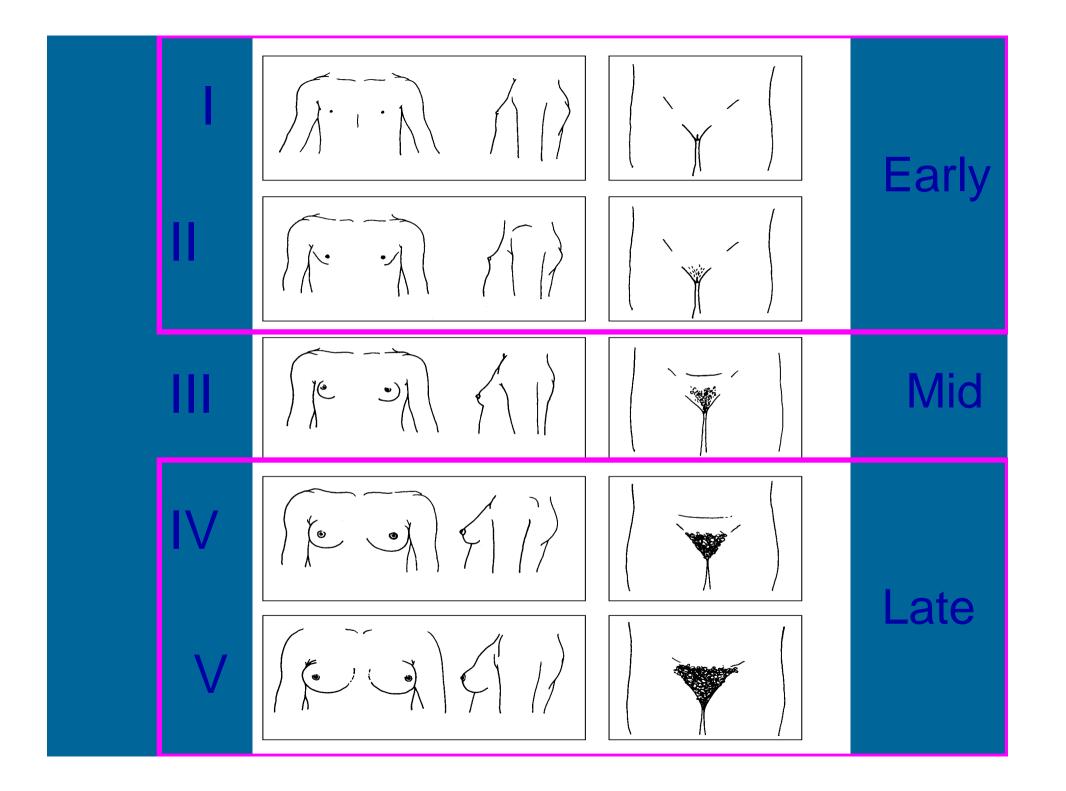
development Less Developed More Developed

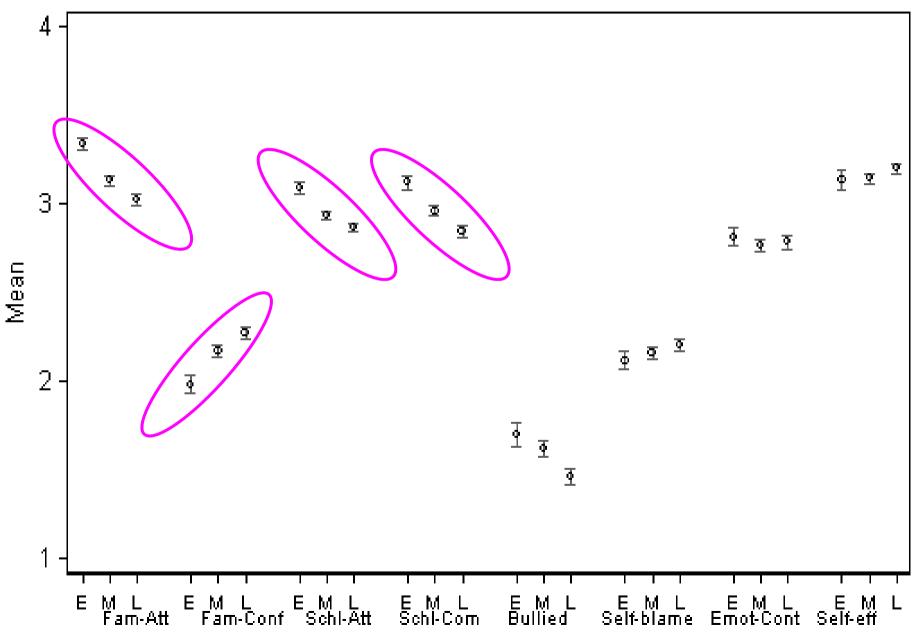
Prefrontal cortex maturatioextends into the thirddecade

- impulse control
- planning
- emotional regulation

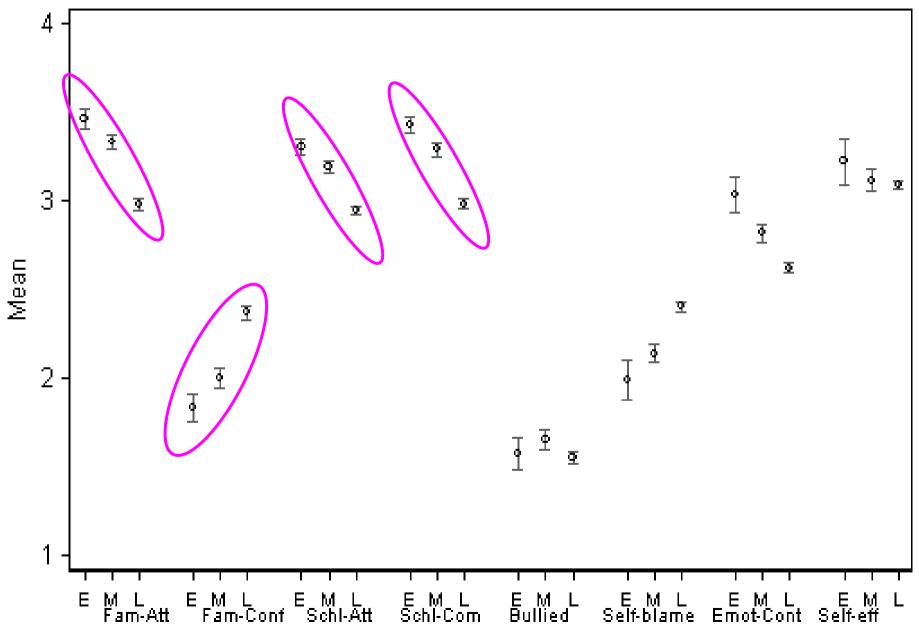


And what else?

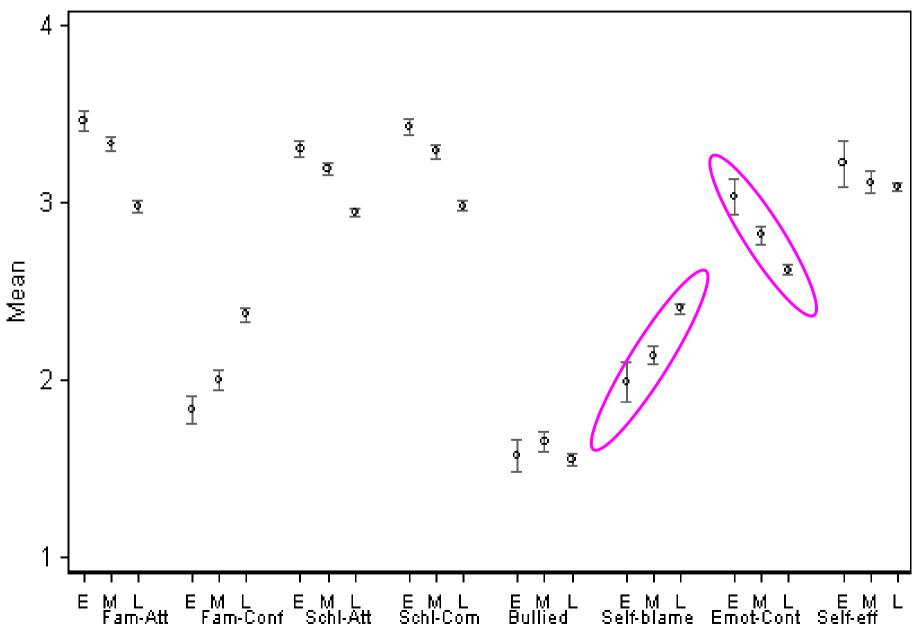




Females



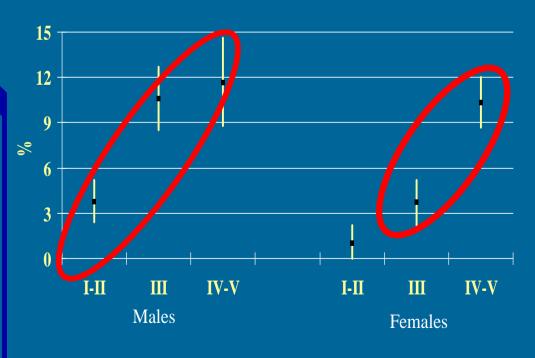
Females



'Child' problems change

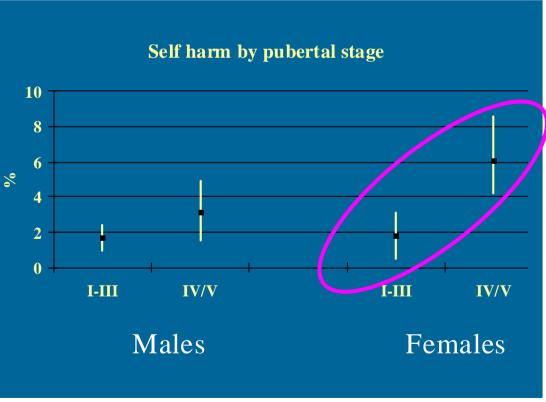
- Attention deficit hyperactivity
- Conduct disorder
- Bed-wind
- Chronic &
- Gender iden
- Asthma
- Eczema
- Epilepsy

Social aggression by pubertal stage



Mental disorders commoner from puberty

- Depression anxiety syndromes
- Delibera e s
- Substanc
- Eating disort
- Dysmorphop
- Psychotic syl
- Functional sc



• Pain syndromes eg migraine

Mental disorde puberty

- Depression
- Deliberate
- Substance
- Eating disord



Ш

IV/V

Substance abuse by pubertal stage

- Dysmorphophobia
- Psychotic symptoms
- Functional somatic disorders

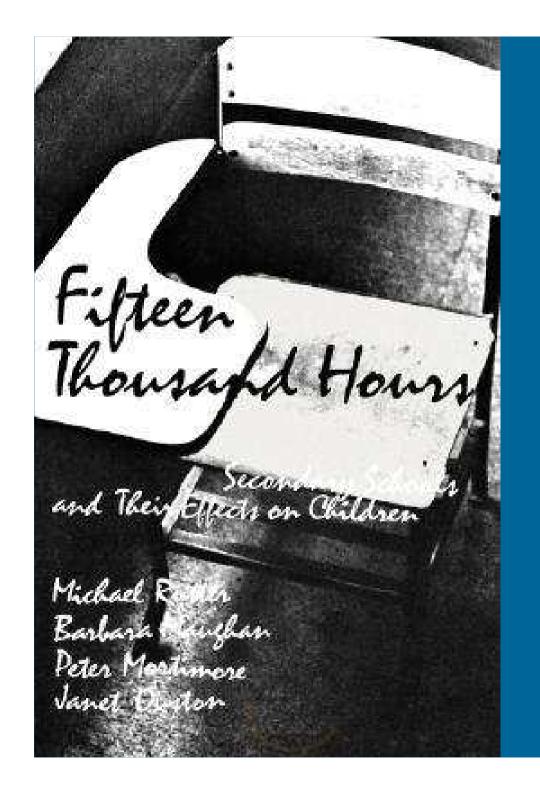
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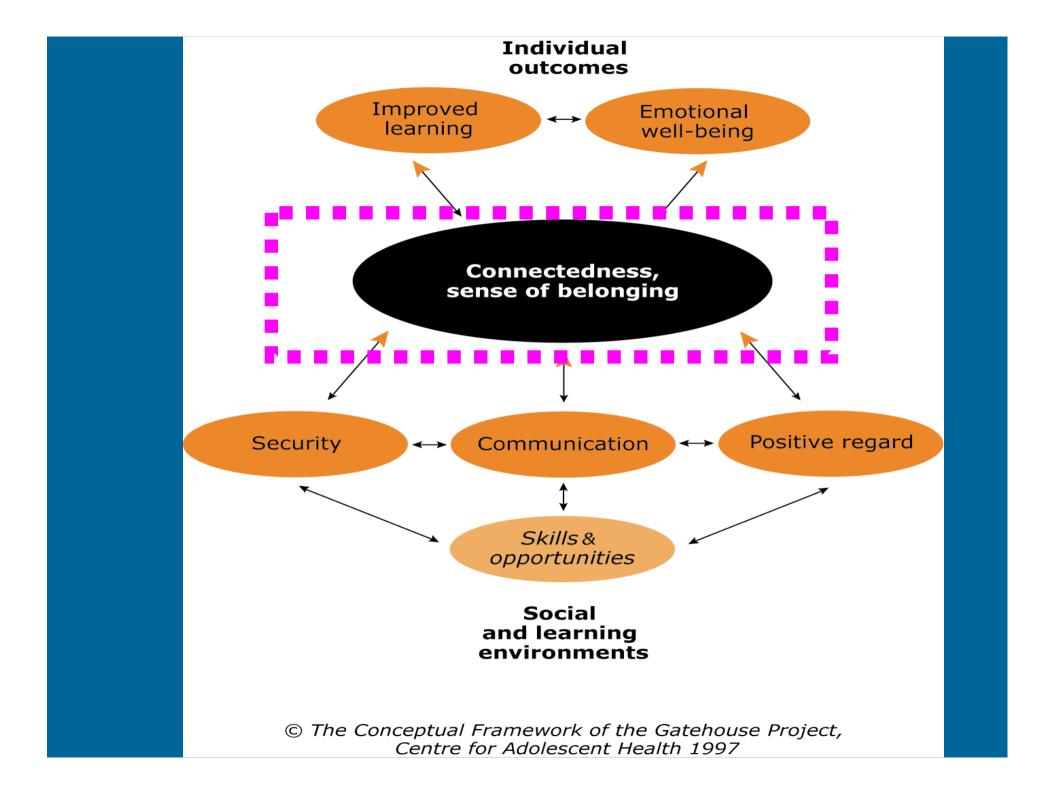
• Pain syndromes eg migraine

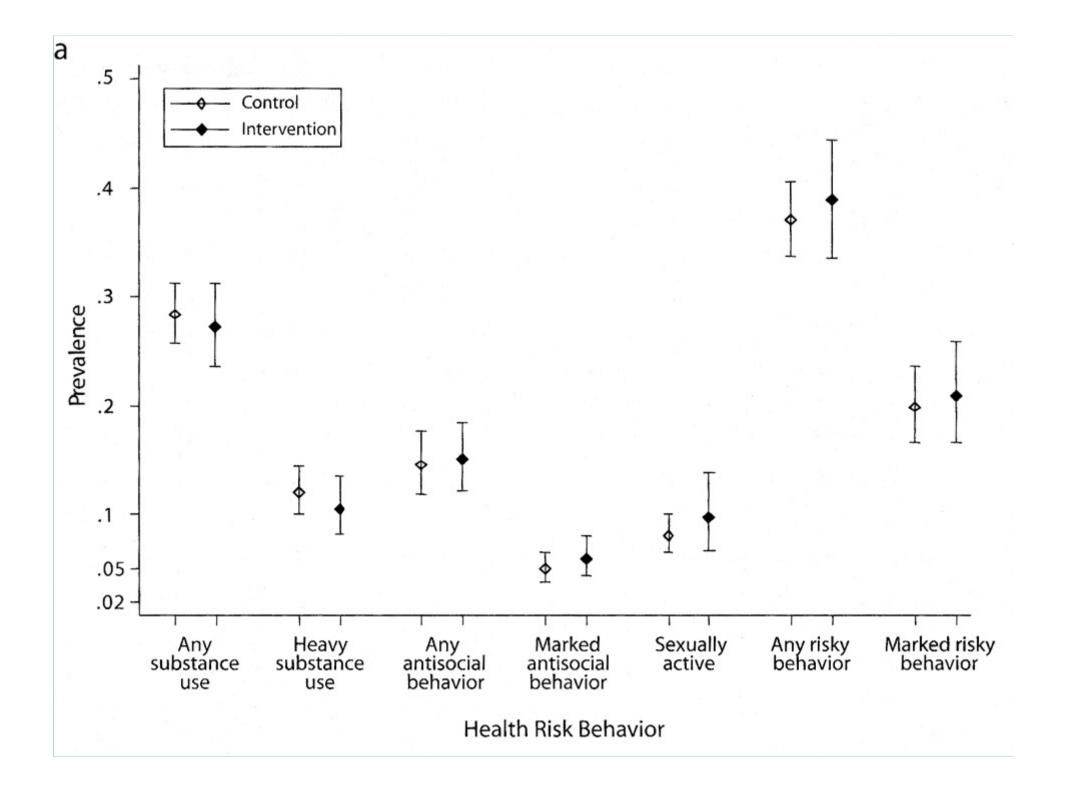
Scope of Talk

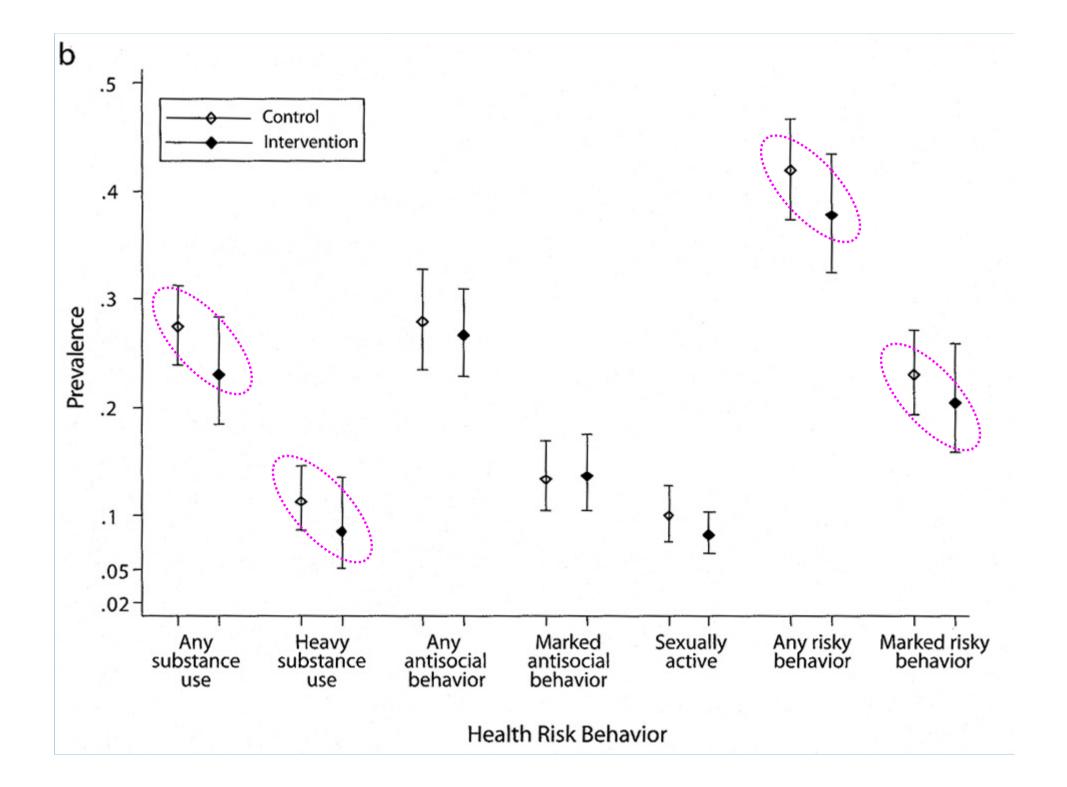
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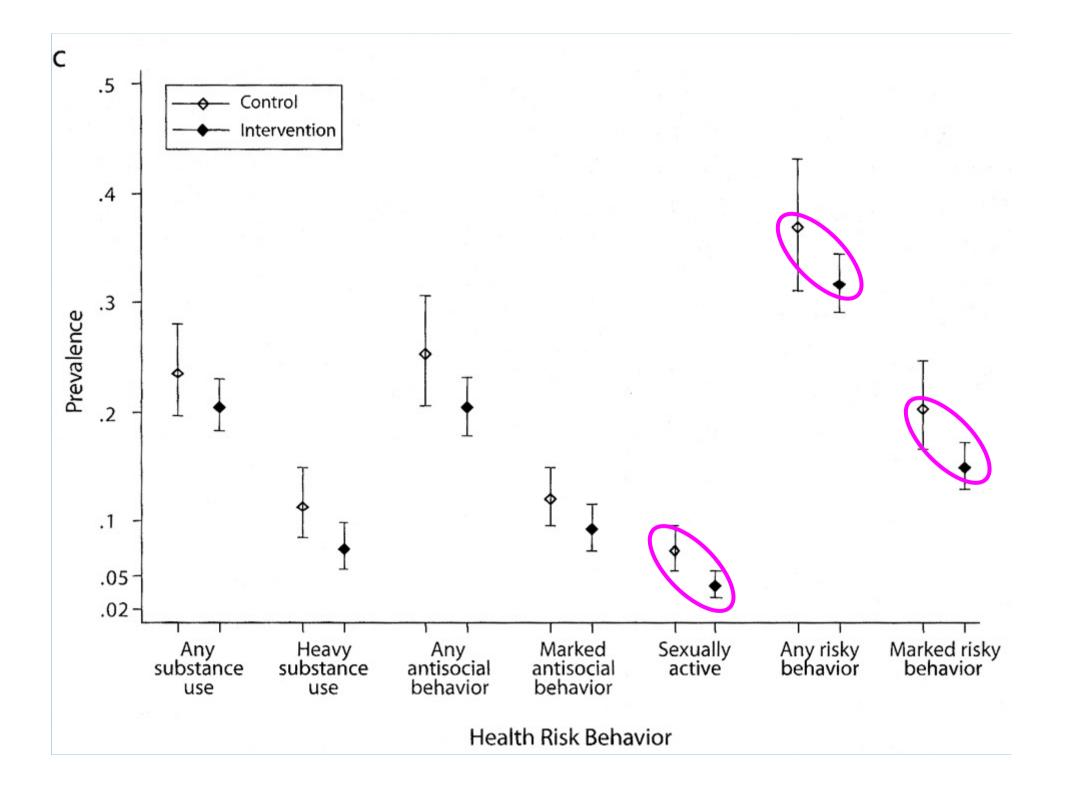


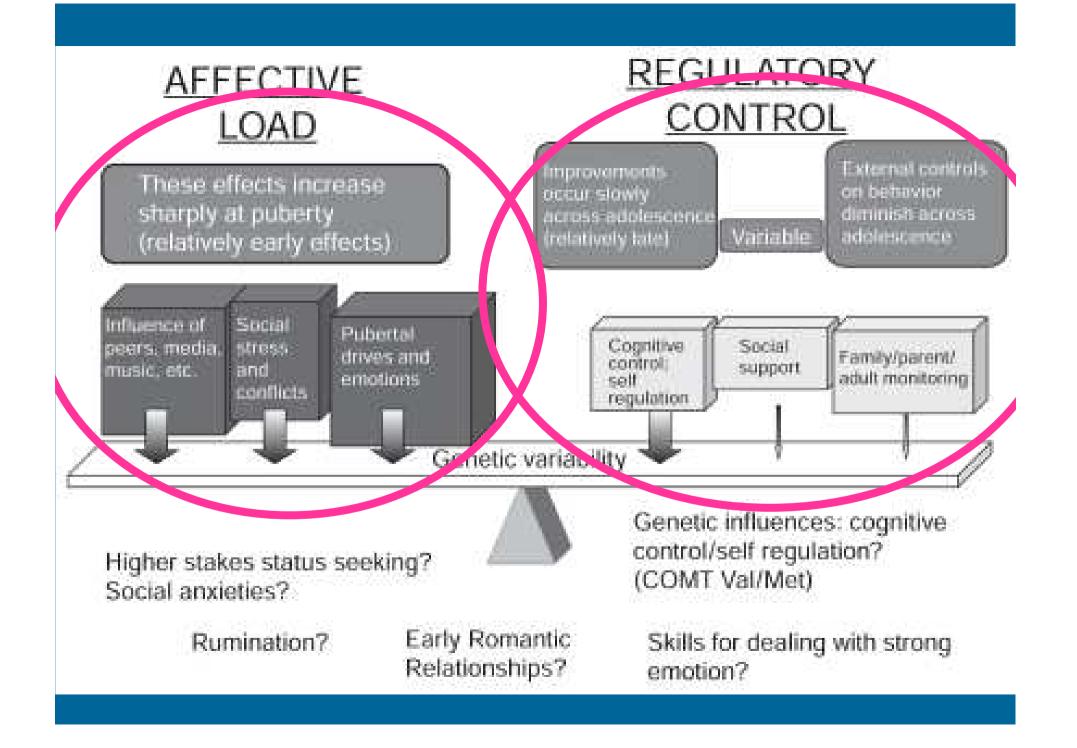
"For a dozen formative years children spend almost half their waking hours in schools"



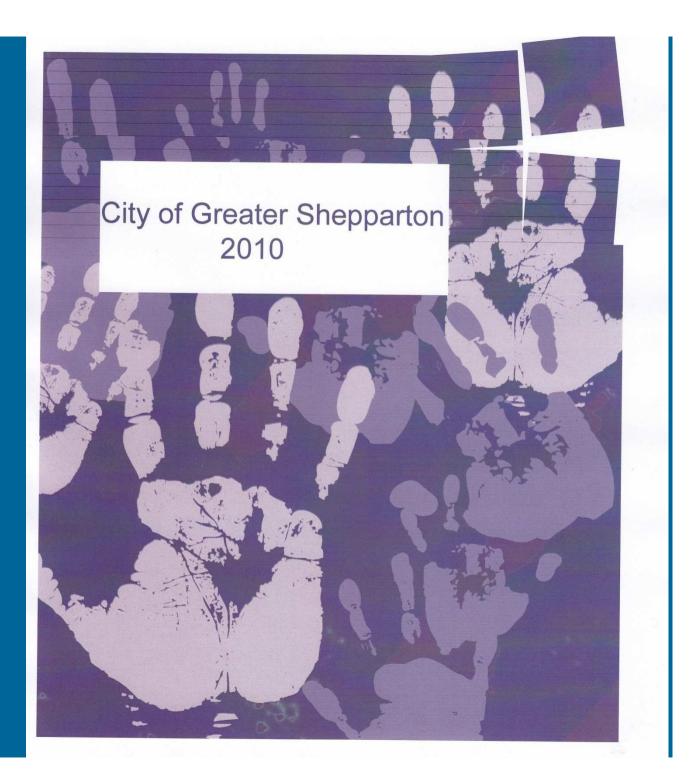


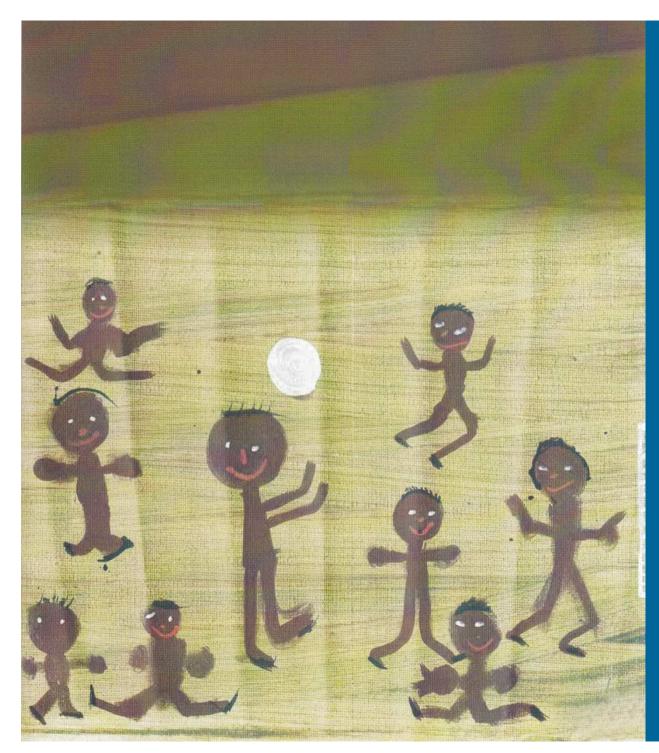






What do we need to know?





'Kids having fun, laughing, having a game being healthy and happy – and this makes strong kids.'